



SUNDAY STORIES

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B&H Wealth Strategies



Celebrating 50 years of business in Kingsport

By Katina Rose

Retirement. Some of us hear that word and think of leisurely days in the near future, while others don't even think about it because it seems too far off in the distance. Regardless of where you are in your life exactly, it's a time period that requires thought, preparation and knowledgeable advisement.

There's where B&H Wealth Strategies comes into the picture. In 2016, this locally-owned firm is celebrating 50 years of business in Kingsport. Not only do they provide wealth strategies for retirement planning, but also offer a comprehensive educational plan for healthy aging.

The story of B&H Wealth Strategies starts in 1966 when Bob Bingham and Norman Hensley opened up Bingham & Hensley. Jeff Bingham, Bob's son, grew up around the business and joined the firm in 1989. Jeff is now the sole owner. He changed the name to B&H Wealth Strategies in 2013 to clearly express the purpose of the business. He has a staff of three full-time employees and one part-time employee.

All financial firms provide information on monetary matters in regards to saving and planning, but what makes B&H Wealth Strategies unique is their ability to transition their clients in a new and healthy post-retirement lifestyle.

"When we meet with clients we discuss health and how they can stay connected, engaged and active members of the community. We help them replace their identity after leaving the workforce and aim to provide the tools for a healthy and happy retirement that works well with their future plans and goals," said Bingham. "We send out newsletters with tips on money, health topics and healthy recipes. We hold client events with healthcare professionals so our clients have the information they need on how to stay well and physically fit through the retirement years."

"We see it as value added to the financial retirement planning journey. It's a holistic approach to help a person lead a fulfilling life."

Bingham explains that clients become family members over time. Each client or visitor is warmly greeted by Sherry Bingham, Nancy Stallard or Cathy Rhinehart who together have a combined tenure of over 50 years. The office is located in a home on the corner of Center and Lamont Street. Clients come in through the back door and walk directly into the kitchen where they frequently stop in for a quick "hello" and a cup of coffee or water during daily walks or errands. The comfortable and relaxed atmosphere portrays their idea of creating a space where clients feel at ease and relaxed, while discussing personal financial matters.

Bingham pointed out that people need to start thinking about retirement planning as soon as they get their first full-time job and are welcome to contact the office anytime during their life to set up an initial appointment.

It's evident that Bingham has a passion for connecting to others and sets an example by leading a healthy lifestyle himself. He's eager to pass along what he has learned about creating wealth and maintaining health to the clients who grace through his office.

B&H Wealth Strategies is located at 1402 East Center St. in Kingsport, and parking is located behind the house. To make an appointment or for further information, call 423-247-1152, email jeff@bhretire.com, or view their website at www.bhretire.com. Follow them on Facebook at B&H Wealth Strategies, on Twitter at BH Wealth Strategies and connect with them on LinkedIn.

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Deals
of the
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